

Structuring Software and Technology Licensing and Development Agreements

Drafting Key Provisions to Allocate Risk, Avoid Common Pitfalls, and Minimize Liability

WEDNESDAY, NOVEMBER 14, 2012

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Today's faculty features:

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Supplement to

**Structuring Software and Technology Licensing and
Development Agreements: *Crafting Provisions to Allocate Risk,
Avoid Common Pitfalls, and Minimize Liability***

November 14, 2012

By

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INTELLECTUAL PROPERTY AND CONTRACT LAW

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Term

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Indemnification/Limitation of Liability

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Licensee shall protect, defend, indemnify, save and hold harmless Licensor, and its managing agent, and any tenant or occupant of the Building against and from any and all claims, demands, fines, suits, actions, proceedings, and judgments of any kind or nature by or in favor of, anyone whomsoever, and against and from any and all costs, damages and expenses, including life, bodily or personal injury or property damage arising, directly or indirectly, out of, or from, or on account of, any accident or other occurrence in, upon, at or from the Premises, or occasioned in whole or in part through the use and occupancy of the Premises, or by any act or omission of Licensee, or any employee, agents, contractors or invitees of Licensee in, upon, at or from the Premises or its appurtenances or any part of the Building.

TO THE MAXIMUM EXTENT PERMITTED BY LAW AND EXCEPT IN THE CASE OF FRAUD, THEFT OR GROSS NEGLIGENCE, IN NO EVENT SHALL EITHER PARTY BE LIABLE TO THE OTHER PARTY OR ANY THIRD PERSONS FOR ANY INDIRECT, SPECIAL, INCIDENTAL OR CONSEQUENTIAL DAMAGES (AND INCLUDING, WITHOUT LIMITATION, CUSTOMER OR THIRD PERSON TRADING LOSSES, LOST PROFITS, LOSS OF DATA, OR LOSS OF USE) ARISING IN ANY MANNER OUT OF OR IN CONNECTION WITH THIS AGREEMENT OR THE DEVELOPMENT, FURNISHING, PERFORMANCE OR USE OF THE SYSTEM HOWEVER CAUSED WHETHER BY NEGLIGENCE OR OTHERWISE AND WHETHER OR NOT SUCH PARTY HAS BEEN ADVISED OF OR OTHERWISE MIGHT HAVE ANTICIPATED THE POSSIBILITY OF ANY SUCH DAMAGES. THE FOREGOING EXCLUSION OF LIABILITY IN SECTION 6.3(a) DOES NOT APPLY TO (i) DAMAGES PAID TO A THIRD PARTY THAT ARE SUBJECT TO INDEMNIFICATION PURSUANT TO SECTIONS 10.1(a) OR 10.2, OR (ii) DAMAGES ARISING FROM CUSTOMER'S DISCLOSURE OR USE OF THE SYSTEM OR DOCUMENTATION (OR INTELLECTUAL PROPERTY CONTAINED THEREIN) IN BREACH OF ITS OBLIGATIONS IN SECTIONS 4 AND 8.

Good Provisions

Each party ("Indemnifying Party") will indemnify and defend the other party, and its respective officers, directors, employees, agents, and affiliates (each an "Indemnified Party") from and against all liabilities, losses, damages, claims, and expenses, including reasonable legal fees, that may be incurred or suffered by an Indemnified Party arising out of third party claims related to the Indemnifying Party's a) obligations under this License; b) material breach of this License; or c) untrue representations and warranties in this License, unless that liability, loss, damage, claim or expense is attributable to the Indemnified Party's gross negligence or willful misconduct. This Section survives License termination.

Except for a party's indemnification obligations under this Agreement or for damages resulting from a party's gross negligence or intentional misconduct: a) Acme's aggregate liability to you for direct damages that arise out of Acme's failure to perform under this Agreement will be limited to three times the average monthly fee that you pay under this License; b) neither party will be liable to the other party for any special, indirect, incidental, or consequential damages or loss of profits arising out of this Agreement, even if those damages were foreseeable or if the other party has been advised of the possibility of those damages; and c) each party has a duty to mitigate damages for which the other party is responsible.

Termination

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This License shall terminate when any one or more of the following events occur, without further obligation or liability between the Parties; and/or a) mutual agreement of the Parties; and/or b) failure of the Parties to enter into a subcontract for the work contemplated in the Subcontractor's proposals or as determined from time to time as appropriate as a result of not meeting all of the conditions set forth in Article 3 hereof, or the Parties fail to reach agreement on the terms and conditions of a subcontract within a reasonable time not to exceed 60 days from the date of presentation of a subcontract to Subcontractor for review; and/or c) the expiration of one year from the date of this License unless the License is modified by the Parties in writing; and/or d) either Party reasonably determines that the other Party has failed to carry out its material obligations hereunder.

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Either party may immediately terminate this License, with written notice to the other party, if the other party: 1) breaches this License and fails to cure that breach within 30 days of receiving written notice from the non-breaching party; 2) terminates or suspends its business; 3) becomes subject to bankruptcy or insolvency proceeding under Federal or state statute; 4) becomes insolvent or subject to direct control by a trustee, receiver or similar authority; 5) has wound up or liquidated, voluntarily or otherwise; or 6) is involved in misconduct that the other party reasonably believe is likely to damage their intellectual property or goodwill.

We may terminate this License immediately if you default more than twice, regardless of whether you cure the third default.

Post-termination

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Unless the parties otherwise agree, termination of a Schedule does not result in the termination of the Master License or any other Schedule, but termination of the Master License results in the termination of all Schedules. In the event of termination of this Master License or any Schedule pursuant to Sections 5, 7.1, 7.2 or 7.3, or in the event of termination or suspension of Services under Sections 4.1 or 4.3 (a) Provider will cease all Services under the applicable Schedule(s); (b) Owner will pay Provider's invoices for Services performed and expenses incurred under the applicable Schedule(s) up to the termination date.

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On termination for any reason:

1. Acme will a) provide Beta with an electronic copy of Monster master file data and other materials relevant to Monster operation; b) provide Beta with assistance that is reasonably required to transition Monster and the Program; c) provide Beta with all Store records; and d) refund to Stores the prorated portion of Fees as of the end of the Service, as Beta directs.

2. Beta will confirm to Acme in writing when Beta receives the above-listed information and confirms that the Stores received their refunds. When Acme gets Beta's confirmation, Acme will delete all Program-related data from its production and testing environments. Acme may retain an archive copy of the Program-related data for use exclusively in dispute resolution.

Miscellaneous: Force Majeure

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Any delay or failure of a party hereto to perform its obligations under this License shall be excused and shall not be deemed to be a breach of this License if, and to the extent that the delay or failure is caused by an event or occurrence beyond the reasonable control of the party and without its fault or negligence, such as, by way of example only and not by way of limitation, acts of God, action by any governmental or regulatory authority, natural disasters, war, civil unrest, sabotage, power failures, inability to obtain required services or materials, or court injunction or order.

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A party will not be liable to the other should its License performance be prevented, restricted or interfered with by circumstances or events beyond its reasonable control ("Force Majeure Event"), provided that the affected party 1) notifies the other when it is affected by the Force Majeure Event; and 2) uses its best efforts to resume performance promptly at the end of the Force Majeure Event.

Miscellaneous: Choice of Law

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The validity, construction and performance of this Agreement will be governed in all respects by the laws of the State of New York without giving effect to the conflict of laws principles thereof. The Parties agree that any dispute, controversy or claim arising out of or in connection with this Agreement shall be resolved by a court of competent jurisdiction in New York County, New York.

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This Agreement will be interpreted and enforced under District of Columbia law without regard to its conflict of law principles. The parties will hold any litigation arising from this Agreement exclusively in District of Columbia courts.